OCTOBER 2022 NEWSLETTER THE AHH-QUA SOLUTION QUARTERLY NEWSLETTER OF

UNIQUE SOLUTIONS OF NORTH DAKOTA, LLC



Jim and Amy Parker Family

MEET THE AHH-SOME FAMILY



Jim Parker, Owner

As many of you know, my father, Jerry Parker, officially retired as of July 1, 2022 and I purchased the company from him. Working for him the last number of years provided me the time I needed to learn the ins and outs of the business. My father is a man full of expertise and knowledge not only about our company, but more importantly about the watercare industry. It has been my honor to follow in his footsteps and I am excited to continue to help others enjoy their hot tubs, swimming pools, swim spas, etc. just as my father did. I'd like to congratulate my father and his wife Karen on his retirement. They both deserve the time for rest, relaxation and time spent with one another. My family and I are excited for this new business adventure. My wife, Amy, serves as the Vice President of our company, Unique Solutions of North Dakota, LLC. Our children and grandchild (with another one on the way) keep us busy with their activities and we are soaking in all of the memories they provide us. On behalf of my family to yours, thank you for your business. For the love of your water, we look forward to working with you for many years to come! – Jim Parker

<u>www.ahhsome.com</u>



ADDITIONS TO OUR PRODUCT LINE-UP

Over the past year, we have been busy working on fantastic new products to add to our already great Ahh-some lineup. Recently we have brought to market our Ahh-some Spray Cleaner and Deodorizer in a convenient 16 oz spray bottle. This product aids in the removal of unwanted odors and other non-public health organic build-up that may contribute to unsightly deposits not only on your hot tub and hot tub cover, but many other surfaces as well.



We have also entered into an agreement with ScumRay which means we are the only authorized distributor of ScumRays to our retailers and customers in the USA.

Let's not forget about our Ahh-some Jetted Bath Plumbing and Jet Cleaner. Recently, we started a pilot project with this product that is designed for jetted bath tubs. This was an overwhelming success so we are opening this product up to everyone. We offer the Jetted Bath cleaner in a 16 oz bottle and a new 1 Gallon size.

Check out our store on our website www.ahhsome.com to see all of our products and value packs.





We have added Value Packs to our website store line-up. The picture to the left is just one example of the many we have. This one is called the Aqua Clarity Value Pack and it includes an Aqua Clarity, an Ahh-some Spray Cleaner & Deodorizer, an Ahh-some Filter and a Twin Pack of the ScumRays. Buying a value pack not only gives you exactly what you need, it also saves between 10%-20%. Buy today at www.ahhsome.com.









Purging a hot tub is obviously the most common topic we discuss on the daily as that is the most popular reason why customer's use our Ahh-some products. "When and how often should I purge my hot tub?," are the most common questions we get asked and we are here to answer and educate.

We suggest purging your hot tub every **six months**. If you decide to do it more often, that is just fine; however, every six months is a good rule of thumb. If you plan to drain your hot tub for any reason, purge it first. You are dumping the water anyways, so this is a perfect time to purge your tub. Even if your water looks clean, it's important to know that inside the plumbing system of your tub is sticky buildup of microscopic organisms that feast on organic matters, such as carbon or dead skin cells. It's bacteria, yeast, fungi, and other microorganisms. Without question, it is unhygienic and can cause issues that can reduce the overall enjoyment of your hot tub. Every hot tub has it no matter how balanced your water may be or how clean your tub looks. This is nothing to be scared of, however. As long as you use our Ahh-some products to clean up these nasties and remain consistent in using our products, you can enjoy your spa as you intended to do when purchasing it. This is very much like brushing your teeth. We brush once hopefully twice per day, but we still need to go to the dentist every six months or so. Why? To get the deep cleaning done. This is the same thing with a hot tub. Purge your tub and do it at least every six months. Please don't let anyone tell you that you don't need to. Your health is worth the purge!

Let's talk about **new hot tubs**. From the outside, new hot tubs look new and clean, right? Yes, that is correct. However, contrary to some beliefs, brand new hot tubs are dirty! Sometimes, they are extremely dirty! When hot tub manufacturers put together hot tubs, they also do testing on the tub. They run water through the piping to ensure everything is working properly. This is a great thing for the customer as we obviously want a new and well working machine. However, that untreated water (or even if it is treated water) goes through the piping system and then sits and the nasties within the piping start forming and growing. A great number of hot tub retailers recognize this fact and are either including or selling Ahh-some with the sale of a the new tub.

We get it! Getting a new tub is exciting and everyone just wants to sit and enjoy it. Jim and I actually just purchased a new hot tub this last summer and we couldn't wait to sit in it. However, we knew that to save trouble and stress and to protect our health, the very first thing we needed to do was to purge our brand-new hot tub. Yes, we filled up the hot tub and purged it right away. We even did this a few times to ensure we had not only a clean looking tub on the outside, but more importantly, a clean tub on the inside. After these initial purges, we could then get on a cycle maintaining our tub and getting our water properly balanced. We sit in our hot tub on the daily. Whether you are like us and do the same or only sit in your spa on occasion, it's important to make sure your tub, inside and out, is clean and safe! - Amy Parker

HOW MUCH AHH-SOME GEL SHOULD I USE?

Unique Solutions of North Dakota, LLC 230 Hackberry Ct. Kindred, ND 58051 Work: 860.896.0836 Cell: 701.412.1267



For every 125 gallons of water, you will use 1 teaspoon (tsp.) of Ahh-some gel in your hot tub. In a swim spa, you will use one full 2 oz. jar of Ahh-some regardless of how many gallons are in the swim spa. For swimming pools, you'll use one 6 oz. jar of our Ahh-some Swimming Pool product per 20,000 gallons of pool water. Dishwashers and Washing Machines require 1/2 teaspoon of our Ahh-some Dishwasher/Washine Machine product per cleaning.